

Seed Career

Australia Full Time Job Program



SeedCareer

Empower for your career in Australia



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Australia Full Time Job Program Introduction

Australia Full Time Job Program is a perfect fit for graduates who want to stay in Australia after graduation and young professionals who want to change jobs in Australia recently.

We cooperate with many Aussie companies to build a bridge between overseas students and local employers. The career mentor conducts a 1v1 assessment for each student and gives enhancement suggestion, so that the students can have a clearer career positioning to find high-quality full-time job more efficiently.

Australia's first ever online application trusteeship service helps you to apply for up to 50 companies and you don't need to worry about filling and missing the deadlines. The whole process is transparent, and you can always log on to check the progress. At the same time, each student is equipped with a career mentor and industry mentor along the application and interview journey, till the final offer.

For accounting students, Seed provides the best training courses to master practical experience and link schools and the workplace quickly.

Program Features



Highly recognized mentors and tailored service

- Personalized job search plan for each student
- Equipped with dual tutors (job search tutor + industry tutor)



Online application trustee service for up to 50 companies

- Transparent and visible application process, two-way communication
- No need to worry about anything, dedicated staff from Seed takes care of the full set of your online applications.



With the focus to win in interviews

- Timely review before and after the interview to quickly gain experience and apply to the next
- Expansive resources for internal referral to increase the success rate



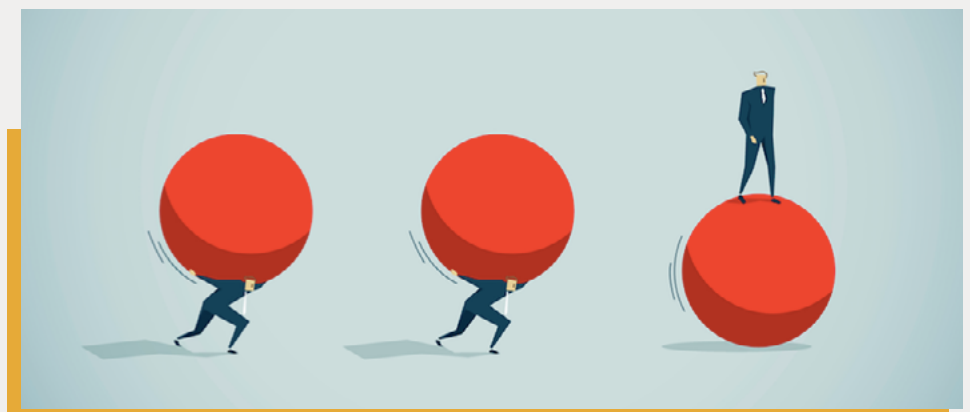
Results-oriented

No compromise on quality, and each item including in the service is trackable



Financial stress relief

Payment in installment, no need to pay the full amount at once



Service Process(Focus on Non-Accounting Students)

Stage&Target	Payment Standard		Service Included
Step 1 Training& coaching	45%	Sign the contract	English resume+Cover letter+LinkedIn profile
			1v1 Career Mentor Coach
			1v1 Mock Interview
Step 2 Job Hunting	45%	When get the first interview	Online Application trusteeship Service <small>(Up to 50 companies)</small>
			Seed Internal Referral Service
			Pre-interview Preparation
			Post-interview Feedback
Step 3 Get offer	10%	Get the offer	Offer

Service Process(Focus on Accounting Students)

Stage&Target	Payment Standard		Service Included
Step 1 Training& coaching	45%	Sign the contract	English resume+Cover letter+LinkedIn profile
			1v1 Career Mentor Coach
			1v1 Mock Interview
			Accounting Courses (Bookkeeping, Individual Taxation and Advanced Excel) * Please see pages 7-8 for details
Step 2 Job Hunting	45%	When get the first interview	Online Application trusteeship Service <small>(Up to 50 companies)</small>
			Seed Internal Referral Service
			Pre-interview Preparation
			Post-interview Feedback
Step 3 Get offer	10%	Get the offer	Offer

Introduction of Career mentor

TED Speaker, 15 years of work experience in various positions across 5 countries. Now she'd like to share her legendary experience with more overseas executives, expatriates, skilled immigrants and international students to help you build a unique personal branding and enhance core competitiveness in the international job market.

She is:

- Personal branding strategist
- Marketing content writer
- Public health specialist
- Clinical pharmacologist
- University lecturer

Industry mentor introduction (a part of industries)

Finance Tutor

Mr. BR

- Current job position:
Regional investment manager of Kunlun International Australia
- Monash University student career Mentor

Data analysis tutor

Mr. AJ

- PhD in Computer Science, Australian National University
- Currently the head of data modeling for one of the four major banks

Accounting Tutor

Ms. LZ

- Chartered Accountant for more than 10 years,
worked as a senior accountant in multiple industries.

Years of experience in top consulting companies,
• proficient in financial model, operation management,
and risk control analysis.



Stories sharing from previous enrollers

Since its establishment in 2015, Seed has served more than 1,000 students / workers so far, with an 80% full-time and internship offer rate in Australia!

• Full Time Offer Student Sharing •

1. Sanni T.

Graduate from Tax Accountant Program - Full Time Bookkeeper

"I have just finished the General Accounting program and soon after I managed to secure full-time position in an Accounting Firm based in Southbank thanks to the practical skills and knowledge I gained.

The training offers good hands on practical training with various cases which is a good preparation for all possible scenarios in real work.

Overall, it's a really good learning experience. So, thank you for all the support."

2. Student KL

Monash University Accounting Major -Melbourne Full-time Assistant Accountant offer

"Australian companies are relatively small, and many companies do not have the human and financial resources to train new employees who barely know nothing. So I reached out to Seed to help me find a job. The teacher was very responsible and helped me analyzed the company and my strength and weakness before each interview. After three rounds of interviews, I got a full-time job! On Collins St! An Accounting Firm! Full-time Assistant Accountant position! "

Seed Training Accounting Full-time Course Introduction

Packaged Seed Training word of mouth and Bookkeeping and Individual Taxation with the highest class opening rate as compulsory courses to help students and professionals who are interested in seeking employment in the field of accounting and taxation in Australia to quickly acquire professional skills.

At the same time, it is equipped with Advanced Excel courses to solve and analyze work problems efficiently and quickly.



Mandatory Course 1

Bookkeeping -Face to Face / Online Teaching

Many employers are looking for employees who can skillfully apply professional software (MYOB / Reckon / Xero) to handle Bookkeeping work, and this kind of practical technique is also rarely taught in school.

Course Outline

- Record daily expenses and payables.
- Calculate and record employee salary, income tax and pension details.
- Prepare enterprise business activity statement (BAS), profit and loss statement (P & L), and balance sheet (Balance Sheet).

Use Software

- Use software: MYOB / Reckon, Xero (optional)

After completing the training, students will receive

- Certificate of Completion
- Recommendation letter written by CPA instructor
- Free MYOB genuine software

After completing the Bookkeeping training, the trainees will be qualified for the following positions:

- Bookkeeper
- Accounting clerk
- Accounts officer
- Accounts payable officer
- Accounts receivables officer
- Payroll officer
- Accounts assistant
- Accounts administration officer



Mandatory Course 2 Individual Taxation -Face to Face / Online Teaching

Course outline

- Prepare work-related income and expenditure records for individuals.
- Prepare tax returns for individuals in accordance with Australian tax law.
- Make assessment of tax refund items and estimate of tax refund amount for individuals.
- Provide tax assessment and declaration for small business owners.

Use software

- Reckon Elite Tax & HandiTax

After completing the Individual Taxation training,
the trainees are qualified for the following positions:

- | | |
|------------------------|------------------|
| • Tax accountant | • Tax consultant |
| • Assistant accountant | • Tax officer |
| • Senior accountant | |





Support courses: Excel advanced application-online teaching

Course Outline

- Advanced cell operation skills
- Multi-style drawing settings
- Advanced applications of functions and formulas
- Advanced applications of special functions
- Statistical correlation function
- Financial related functions FV, PV
- Advanced data search VLOOKUP, HLOOKUP
- Pivot table
- 2D data table and advanced graph generation and settings
- Advanced applications for sorting, filtering and calculation
- Track and review changes
- Scene management
- Data validity settings and management
- Review operation technology

There are various types of teaching, and you can choose to teach offline or online according to the time of the students.

Type	Items	Time Limitation for Face to face learning	Time Limitation for online learning
Mandatory Course 1	Bookkeeping	16 hours (In 2 days)	12 months
Mandatory Course 2	Individual Taxation	24 hours (In 3 days)	12 months
Support courses	Advanced Excel	N/A	12 months

Q&A

Q1

In addition to accounting, any training courses for the other majors?

Accounting / Finance / Data Science / Business Analysis / IT

Q2

How long will I receive the interview after registering for the program ?

After completing 4 sessions of 1v1 Career Coach course and resume remodification, it takes an average of 1 to 2 weeks to get an interview. Some students are faster. In addition to their own skills and past experience, it also depends on the industry and where you locate.

Q3

Is the job mentor also working in a local company in Australia?

Yes, all of the tutors have more than 10 years of working experience in the Aussie local companies. The senior industry instructor will deep dive into the student background and give different career path development suggestions; after that, the general career mentor will establish students with their Personal Branding (resume remodification / cover letter / LinkedIn), interview skills, mock interviews, and help students understand the Australian workplace culture.

Q4

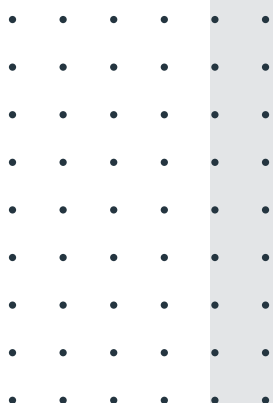
What if I am not satisfied with the offer I received?

After the Career coach course, we will discuss with students and mentors, and divide the company into 3 tiers according to the background of the students, and the online application ratio from each tier will be adjusted according to the situation of the students.

Q5

What if I want to apply for multiple positions?

As mentioned above, we will submit CV and internal referrals according to the students' career intention, so we can definitely apply for multiple ideal positions.





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